

PRESS RELEASE

**BOWE
GROUP**

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ANNOUNCEMENT OF COLLABORATION

BOWE INTRALOGISTICS AND PLUS ONE ROBOTICS PARTNER TO BRING BREAKTHROUGH PRODUCTIVITY GAINS TO CUSTOMERS

BOWE INTRALOGISTICS (Booth S3554) and Plus One Robotics (Booth N7921), two innovators in the intralogistics market, are pleased to announce a collaboration at ProMat 2023 that will enable customers to seamlessly combine Plus One Robotics' industry-leading parcel induction systems with BOWE's innovative line of parcel sorting solutions that are widely deployed in the e-commerce fulfillment and parcel delivery markets.

One of the most difficult jobs in today's logistics environment is handling the tonnage of parcels that are manually inducted into sortation systems. This problem is more acute during peak periods where it is even more critical that automation assets such as sorters achieve their maximum efficiency and throughput. Plus One's induction systems automate the task of "feeding" or "inducting" parcels into the sorter. Plus One's induction systems can be readily integrated into existing BOWE sorters or bundled in the sale of new sorting systems. Further, BOWE IQ's Warehouse Management Software (WMS) can help integrate the data and workflows between these complementary solutions.

Plus One provides the industry's fastest and most reliable parcel-handling robotics platform. With more than 700 million picks in production, Plus One's solutions are utilized by some of the world's largest parcel-post and e-commerce companies. Plus One's innovative AI-powered software with unique end-of-arm grippers provides the perception and manipulation necessary to pick and place parcels. Key to Plus One's effectiveness is its unparalleled approach to human-in-the-loop software. Remote or on-premise employees can supervise multiple robots from any location, speeding the robot's ability to handle exceptions, enabling 24/7 operations. This approach

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improves productivity and provides ergonomic benefits to the laborious task of feeding parcels.

"We are excited to announce this non-exclusive partnership with BOWE INTRALOGISTICS," said Robert Nilsson, Chief Revenue Officer at Plus One. "While our solutions can be implemented independently as an upgrade or as part of a total system offering, our collaboration with BOWE helps ensure a seamless integration between BOWE INTRALOGISTICS's sorters and Plus One's induction systems, thus yielding the maximum possible efficiency gain for our mutual customers."

"BOWE INTRALOGISTICS is embracing robots to make our existing solutions more effective," said Joachim Koschier, Managing Director of the BOWE GROUP. "We will do this by providing turnkey solutions incorporating Plus One's robotic induction systems to dramatically lower manual labor and increase throughputs. For high-volume operators, our portfolio of sorters offers the best return and maximum facility throughputs."

John Lombard, President of BOWE USA & CANADA, added: "At ProMat, we will be showcasing our parcel sorting products and our Autonomous Mobile Robot (AMR) solutions that automate the movement of products, parcels and the like, to and from the sorter, thus offering additional productivity gains. We expect that the combination of the Plus One induction systems and BOWE AMRs can reduce operating labor requirements on our sorters by over 50%, more during peak periods while increasing hourly capacity and throughput."

"Together, Plus One and BOWE are providing a unique solution that delivers higher throughput rates and lower operational costs for warehouses and distribution centers," said Erik Nieves, Chief Executive Officer at Plus One. "We are thrilled to bring these versatile technologies to shared customers."

For more information, please visit exhibit S3554 at ProMat 2023 or contact BOWE GROUP.

BOWE GROUP

COMPANY PROFILE

The BOWE GROUP is one of the world's leading suppliers of smart automation and IoT software solutions along the entire internal value-added chain, and beyond. For more than 75 years, our solutions have been optimizing work processes and production workflows across a wide range of different industries. In every case, our goal is to provide our customers with innovative, customized technologies that allow them to secure an edge in their markets.

The three strong divisions of the **BOWE GROUP** create future-proof automation solutions that are precisely tailored to the specific needs of their target markets. **BOWE SYSTEC** stands for efficient solutions in inserting, plastic card mailing and mail sorting. **BOWE INTRALOGISTICS** supplies a comprehensive array of intralogistics solutions for e-commerce, multichannel retail, parcel distribution services and manufacturing industries. **BOWE IQ** complements the portfolio with smart IoT software solutions for machine control, warehouse management, process optimization, tracking and the integrated management of complex, networked automation scenarios.

Founded in 1945 and headquartered in Augsburg, Germany, since 2010 BOWE has been wholly owned by the broadly based and financially strong Possehl Group, which is based in Lübeck, Germany. With around 1,000 employees, some 20 subsidiaries and over 50 general representatives worldwide, the BOWE GROUP is able to guarantee fast and local advice, sales and service support for customers around the world. For further information, please visit www.bowe.com and www.possehl.de.

For additional information:

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PLUS ONE ROBOTICS COMPANY PROFILE

Plus One Robotics provides the industry's fastest and most reliable parcel-handling robotics platform. Founded in 2016 by computer vision and robotics industry experts, Plus One's intelligent solutions combine computer vision, AI, and supervised autonomy to pick parcels for leading logistics and e-commerce organizations in the Global 100. Plus One is headquartered in San Antonio with offices in Boulder, Pittsburgh, and The Netherlands. Visit www.plusonerobotics.com for more information, and follow us on LinkedIn, Twitter, YouTube, and Facebook.

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If you publish an article about our company or products, we would be grateful if you could send a voucher copy to the addresses above. Many thanks.